# **Annual Report 2022**





I would like to take this opportunity to express our heartfelt gratitude for your continuous patronage and support for the Bank of Saga.

We are pleased to present you our "Annual Report 2022" that summarizes the Bank's management policies, as well as its business performance for fiscal 2021.

The Bank contributes to the sustainable development of the regional community and economy utilizing the synergies within the Bank's Group to respond appropriately to the rapidly changing management environment and customer needs.

We hope that we can count on your never-ending patronage and kind support as we pursue these endeavors going forward.

July 2022 Hideaki Sakai, President

### The Bank's Fundamental Thinking

# A Clear Perspective on the Future with a View to Regional Development



In its commitment to maintaining "close relationships with the citizens of its region and sound, stable management," the Bank of Saga provides high-quality financial services and contributes to local community development through its operations as a regional financial institution.

### **Basic Management Principles**

#### Contributing to local community development

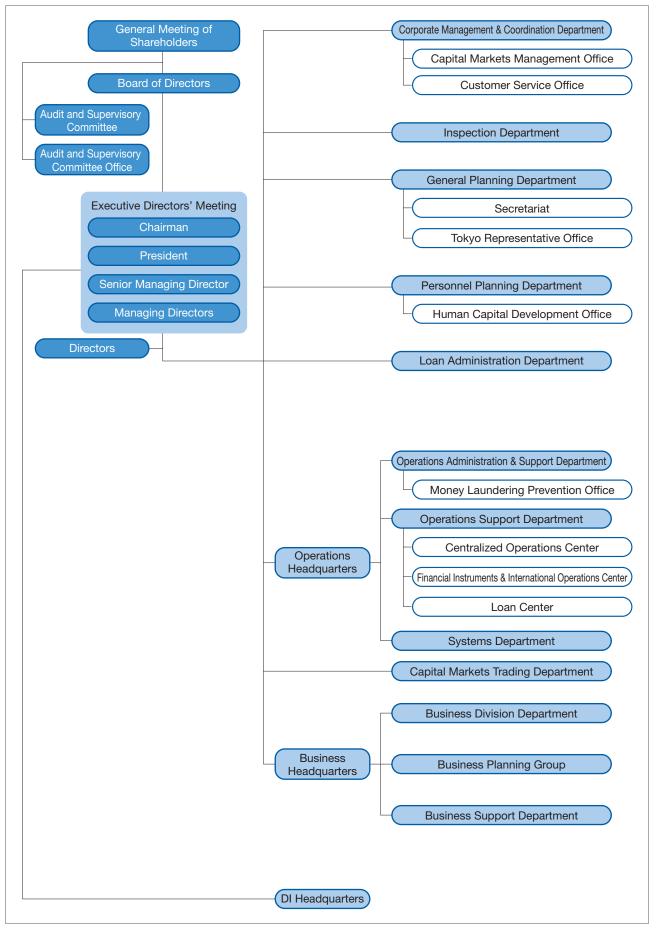
As a regional bank with its roots deeply embedded in the community, the Bank promotes the development of local industries and dedicates itself to assuring a high standard of living for regional residents and enriching the regional culture.

# Responding to the trust of customers and shareholders

The Bank seeks to enhance its services to assure continued customer satisfaction. It satisfies the expectations of its shareholders as well by pursuing management that responds quickly and accurately to changes in the times.

#### Improving employee welfare

The Bank seeks to ensure that every employee enjoys an affluent life by providing an optimal working environment and cultivating a corporate climate that emphasizes respect for others.



# **Consolidated Balance Sheets**

The Bank of Saga Ltd. and its consolidated subsidiaries March 31, 2022 and 2021

|   | Millions of yen |            | Thousands of<br>U.S. dollars |
|---|-----------------|------------|------------------------------|
|   | 2022            | 2021       | 2022                         |
| Assets:   |                 |            |                              |
| Cash and due from banks                               | ¥ 301,833       | ¥ 377,496  | \$ 2,466,157                 |
| Nonetary claims bought                                | 2,164           | 2,143      | 17,681                       |
| Money held in trust                                   | 862             | 862        | 7,043                        |
| Securities  | 662,989         | 602,031    | 5,417,019                    |
| _oans and bills discounted                            | 2,146,060       | 2,016,168  | 17,534,602                   |
| Foreign exchanges                                     | 3,534           | 2,411      | 28,874                       |
| _ease receivables and investment assets               | 15,120          | 15,344     | 123,539                      |
| Other assets  | 11,619          | 13,113     | 94,934                       |
| Fangible fixed assets                                 | 23,165          | 23,245     | 189,271                      |
| ntangible fixed assets                                | 1,021           | 1,173      | 8,342                        |
| Net defined benefit asset                             | 194             | 251        | 1,585                        |
| Deferred tax assets                                   | 3,490           | 585        | 28,515                       |
| Customers' liabilities for acceptances and guarantees | 9,233           | 11,759     | 75,439                       |
| Allowance for possible loan losses                    | (17,231)        | (15,507)   | (140,787)                    |
| Allowance for investment loss                         | (31)            | (31)       | (253)                        |
| Total assets  | ¥3,164,026      | ¥3,051,047 | \$25,851,997                 |
|   |                 |            |                              |
| iabilities:   | V0 700 005      | NO 700 505 |                              |
| Deposits  | ¥2,796,335      | ¥2,708,585 | \$22,847,740                 |
| Call money and bills sold                             | 5,874           | 5,092      | 47,994                       |
| Cash collateral received for securities lent          | 48,363          | 26,709     | 395,154                      |
| 3orrowed money  | 154,154         | 136,753    | 1,259,531                    |
| Foreign exchanges                                     | 148             | 386        | 1,209                        |
| Other liabilities                                     | 28,849          | 27,415     | 235,713                      |
| Provision for bonuses                                 | 614             | 628        | 5,016                        |
| Net defined benefit liability                         | 1,215           | 1,157      | 9,927                        |
| Reserve for directors' retirement benefits            | 19              | 12         | 155                          |
| Reserve for reimbursement of deposits                 | 220             | 229        | 1,797                        |
| Deferred tax liabilities                              | 154             | 2,782      | 1,258                        |
| Deferred tax liabilities for land revaluation         | 3,054           | 3,122      | 24,953                       |
| Acceptances and guarantees                            | 9,233           | 11,759     | 75,439                       |
| Total liabilities                                     | 3,048,240       | 2,924,634  | 24,905,956                   |
| Vet assets:   |                 |            |                              |
| Common stock  | 16,062          | 16,062     | 131,236                      |
| Capital surplus                                       | 13,327          | 13,327     | 108,889                      |
| Retained earnings                                     | 76,541          | 73,492     | 625,386                      |
| reasury stock   | (978)           | (969)      | (7,990)                      |
| Total shareholders' equity                            | 104,951         | 101,911    | 857,512                      |
| /aluation difference on available-for-sale securities | 4,264           | 17,062     | 34,839                       |
| Revaluation reserve for land                          | 6,267           | 6,422      | 51,205                       |
| Remeasurements of defined benefit plans               | 51              | 808        | 416                          |
| Total accumulated other comprehensive income          | 10,583          | 24,293     | 86,469                       |
| Share acquisition rights                              | 250             | 29,200     | 2,042                        |
| Total net assets                                      | 115,786         | 126,412    | 946,041                      |
| Total liabilities and net assets                      | ¥3,164,026      | ¥3,051,047 | \$25,851,997                 |
| וטנמו וומטווונוכט מווט וופן מטטפנט                    | ¥3,104,020      | ¥0,001,047 | φ20,001,997                  |

# **Consolidated Income Statements**

The Bank of Saga Ltd. and its consolidated subsidiaries Years ended March 31, 2022 and 2021

|   | Millions of yen |         | Thousands of U.S. dollars |  |
|---|-----------------|---------|---------------------------|--|
|   | 2022            | 2021    | 2022                      |  |
| Income                                      |                 |         |                           |  |
| Interest income:                            |                 |         |                           |  |
| Loans and discounts                         | ¥18,674         | ¥18,660 | \$152,577                 |  |
| Securities                                  | 5,280           | 4,608   | 43,140                    |  |
| Others                                      | 547             | 252     | 4,469                     |  |
| Fees and commissions                        | 7,957           | 7,605   | 65,013                    |  |
| Other operating income                      | 8,789           | 8,482   | 71,811                    |  |
| Other income                                | 2,655           | 2,102   | 21,692                    |  |
| Total income                                | 43,904          | 41,711  | 358,722                   |  |
| Expenses                                    |                 |         |                           |  |
| Interest expenses:                          |                 |         |                           |  |
| Deposits                                    | 289             | 311     | 2,361                     |  |
| Borrowings, call money and bills sold       | 23              | 79      | 187                       |  |
| Others                                      | 78              | 48      | 637                       |  |
| Fees and commissions payments               | 3,166           | 3,371   | 25,868                    |  |
| Other operating expenses                    | 8,804           | 7,810   | 71,933                    |  |
| General and administrative expenses         | 20,460          | 22,266  | 167,170                   |  |
| Other expenses                              | 4,406           | 3,930   | 35,999                    |  |
| Total expenses                              | 37,230          | 37,819  | 304,191                   |  |
| Income before income taxes                  | 6,674           | 3,892   | 54,530                    |  |
| Income taxes:                               |                 |         |                           |  |
| Current                                     | 2,382           | 2,017   | 19,462                    |  |
| Deferred                                    | 215             | (590)   | 1,756                     |  |
| Total income taxes                          | 2,598           | 1,427   | 21,227                    |  |
| Net income                                  | 4,076           | 2,465   | 33,303                    |  |
| Net income attributable to owners of parent | ¥ 4,076         | ¥ 2,465 | \$ 33,303                 |  |
|   | Yer             | 1       | U.S. dollars              |  |
| Per share of common stock:                  |                 |         |                           |  |
| Basic net income                            | ¥242.97         | ¥146.97 | \$ 1.98                   |  |
| Diluted net income                          | 240.93          | 145.97  | 1.96                      |  |
|   |                 |         |                           |  |

# **Consolidated Statements of Comprehensive Income**

The Bank of Saga Ltd. and its consolidated subsidiaries Years ended March 31, 2022 and 2021

|   | Millions  | Thousands of U.S. dollars |             |
|---|-----------|---------------------------|-------------|
|   | 2022      | 2021                      | 2022        |
| Net income  | ¥ 4,076   | ¥ 2,465                   | \$ 33,303   |
| Other comprehensive income:                           | (13,555)  | 10,330                    | (110,752)   |
| Valuation difference on available-for-sale securities | (12,798)  | 8,402                     | (104,567)   |
| Remeasurements of defined benefit plans               | (757)     | 1,928                     | (6,185)     |
| Comprehensive income                                  | ¥ (9,479) | ¥12,796                   | \$ (77,449) |
| (Breakdown)   |           |                           |             |
| Comprehensive income attributable to owners of parent | ¥ (9,479) | ¥12,796                   | \$ (77,449) |

The Bank of Saga Ltd. and its consolidated subsidiaries Year ended March 31, 2022

|  | Millions of yen      |                    |                      |                   |                                  |  |        |   |  |                                |                     |
|--|----------------------|--------------------|----------------------|-------------------|----------------------------------|--|--------|---|--|--------------------------------|---------------------|
|  | Shareholders' equity |                    |                      |                   |                                  | Accumulated other comprehensive income                             |        |   |  |                                |                     |
|  | Common<br>stock      | Capital<br>surplus | Retained<br>earnings | Treasury<br>stock | Total<br>shareholders'<br>equity | Valuation<br>difference on<br>available-for-<br>sale<br>securities |        | Remeasurements<br>of defined<br>benefit plans | Total<br>accumulated<br>other<br>comprehensive<br>income | Share<br>acquisition<br>rights | Total net<br>assets |
| Balance at April 1, 2021                             | ¥16,062              | ¥13,327            | ¥73,492              | ¥(969)            | ¥101,911                         | ¥17,062  | ¥6,422 | ¥808  | ¥24,293  | ¥206                           | ¥126,412            |
| Cumulative effects of changes in accounting policies |                      |                    | (7)                  |                   | (7)                              |  |        |   |  |                                | (7)                 |
| Restated balance at April 1, 2021                    | 16,062               | 13,327             | 73,484               | (969)             | 101,904                          | 17,062   | 6,422  | 808   | 24,293   | 206                            | 126,404             |
| Changes during the fiscal year                       |                      |                    |                      |                   |                                  |  |        |   |  |                                |                     |
| Dividends from surplus                               |                      |                    | (1,174)              |                   | (1,174)                          |  |        |   |  |                                | (1,174)             |
| Net income attributable to<br>owners of parent       |                      |                    | 4,076                |                   | 4,076                            |  |        |   |  |                                | 4,076               |
| Purchase of treasury stock                           |                      |                    |                      | (9)               | (9)                              |  |        |   |  |                                | (9)                 |
| Reversal of revaluation reserve for land             |                      |                    | 154                  |                   | 154                              |  |        |   |  |                                | 154                 |
| Net changes other than shareholders' equity (net)    |                      |                    |                      |                   |                                  | (12,798)   | (154)  | (757)   | (13,710)   | 44                             | (13,665)            |
| Total changes during the fiscal year                 | -                    | _                  | 3,056                | (9)               | 3,047                            | (12,798)   | (154)  | (757)   | (13,710)   | 44                             | (10,618)            |
| Balance at March 31, 2022                            | ¥16,062              | ¥13,327            | ¥76,541              | ¥(978)            | ¥104,951                         | ¥ 4,264  | ¥6,267 | ¥ 51  | ¥10,583  | ¥250                           | ¥115,786            |

|  |                      |                    |                      |  | Thous                            | sands of U.S. dollars  |                                    |   |  |                                |                     |
|--|----------------------|--------------------|----------------------|--|----------------------------------|--|------------------------------------|---|--|--------------------------------|---------------------|
|  | Shareholders' equity |                    |                      | Accumulated other comprehensive income |                                  |  |                                    |   |  |                                |                     |
|  | Common<br>stock      | Capital<br>surplus | Retained<br>earnings | Treasury<br>stock                      | Total<br>shareholders'<br>equity | Valuation<br>difference on<br>available-for-<br>sale<br>securities | Revaluation<br>reserve for<br>land | Remeasurements<br>of defined<br>benefit plans | Total<br>accumulated<br>other<br>comprehensive<br>income | Share<br>acquisition<br>rights | Total net<br>assets |
| Balance at April 1, 2021                             | \$131,236            | \$108,889          | \$600,473            | \$(7,917)                              | \$832,674                        | \$139,406  | \$52,471                           | \$6,601                                       | \$198,488  | \$1,683                        | \$1,032,862         |
| Cumulative effects of changes in accounting policies |                      |                    | (57)                 |  | (57)                             |  |                                    |   |  |                                | (57)                |
| Restated balance at April 1, 2021                    | 131,236              | 108,889            | 600,408              | (7,917)                                | 832,617                          | 139,406  | 52,471                             | 6,601   | 198,488  | 1,683                          | 1,032,796           |
| Changes during the fiscal year                       |                      |                    |                      |  |                                  |  |                                    |   |  |                                |                     |
| Dividends from surplus                               |                      |                    | (9,592)              |  | (9,592)                          |  |                                    |   |  |                                | (9,592)             |
| Net income attributable to<br>owners of parent       |                      |                    | 33,303               |  | 33,303                           |  |                                    |   |  |                                | 33,303              |
| Purchase of treasury stock                           |                      |                    |                      | (73)                                   | (73)                             |  |                                    |   |  |                                | (73)                |
| Reversal of revaluation reserve for land             |                      |                    | 1,258                |  | 1,258                            |  |                                    |   |  |                                | 1,258               |
| Net changes other than shareholders' equity (net)    |                      |                    |                      |  |                                  | (104,567)  | (1,258)                            | (6,185)                                       | (112,018)  | 359                            | (111,651)           |
| Total changes during the fiscal year                 | _                    | -                  | 24,969               | (73)                                   | 24,895                           | (104,567)  | (1,258)                            | (6,185)                                       | (112,018)  | 359                            | (86,755)            |
| Balance at March 31, 2022                            | \$131,236            | \$108,889          | \$625,386            | \$(7,990)                              | \$857,512                        | \$ 34,839  | \$51,205                           | \$ 416  | \$ 86,469  | \$2,042                        | \$ 946,041          |

## **Consolidated Statements of Cash Flows**

The Bank of Saga Ltd. and its consolidated subsidiaries Years ended March 31, 2022 and 2021

|   | Millions       | Thousands of U.S. dollars |             |
|---|----------------|---------------------------|-------------|
| -   | 2022           | 2021                      | 2022        |
| Cash flows from operating activities:                                   |                |                           |             |
| ncome before income taxes   | ¥ 6,674        | ¥ 3,892                   | \$ 54,530   |
| Depreciation  | 990            | 1,042                     | 8,088       |
| mpairment losses  | 228            | 728                       | 1,862       |
| ncrease (decrease) in allowance for possible loan losses                | 1,724          | 1,350                     | 14,086      |
| ncrease (decrease) in allowance for investment loss                     | (0)            | (0)                       | (0)         |
| ncrease (decrease) in provision for bonuses                             | (13)           | (26)                      | (106)       |
| Increase) decrease in net defined benefit asset                         | (291)          | 1,105                     | (2,377)     |
| ncrease (decrease) in net defined benefit liability                     | (681)          | (867)                     | (5,564)     |
| ncrease (decrease) in reserve for directors' retirement benefits        | 6              | (9)                       | 49          |
| ncrease (decrease) in reserve for reimbursement of deposits             | (8)            | (72)                      | (65)        |
| nterest income  | (24,502)       | (23,521)                  | (200,196)   |
| nterest expenses  | 392            | 440                       | 3,202       |
| Gain) loss on securities transactions                                   | (65)           | (678)                     | (531)       |
| Gain) loss on money held in trust                                       | (11)           | (12)                      | (89)        |
| Net exchange (gain) loss  | (1)            | (2)                       | (8)         |
| Gain) loss on disposal of properties                                    | 1              | (518)                     | 8           |
| Net (increase) decrease in loans and bills discounted                   | (129,892)      | (251,147)                 | (1,061,295) |
| Net increase (decrease) in deposits                                     | 88,361         | 325,884                   | 721,962     |
| Net increase (decrease) in negotiable certificates of deposit           | (611)          | (541)                     | (4,992)     |
| Net increase (decrease) in borrowed money (other than subordinated      |                |                           |             |
| borrowings)   | 17,401         | 122,324                   | 142,176     |
| Net (increase) decrease in due from banks (other than the Bank of       | 5.040          | 001                       | 44.000      |
| Japan)  | 5,046          | 381                       | 41,228      |
| Vet (increase) decrease in call loans                                   | (21)           | 18                        | (171)       |
| Vet increase (decrease) in call money                                   | 782            | 3,351                     | 6,389       |
| Net increase (decrease) in cash collateral received for securities lent | 21,653         | 24,344                    | 176,918     |
| Net (increase) decrease in foreign exchange assets                      | (1,122)        | 1,049                     | (9,167)     |
| Net increase (decrease) in foreign exchange liabilities                 | (238)          | 137                       | (1,944)     |
| Net (increase) decrease in lease receivables and investment assets      | 223            | 202                       | 1,822       |
| nterest received  | 24,607         | 23,804                    | 201,054     |
| nterest paid  | (400)          | (484)                     | (3,268)     |
| Other, net  | (9,522)        | 45                        | (77,800)    |
| Subtotal  | 710<br>(2.697) | 232,223                   | 5,801       |
| Payments of income taxes  | ()== )         | (685)                     | (22,036)    |
| Refund of income taxes  | 0 (1.007)      | 663                       | 0 (10.024)  |
| Net cash provided by (used in) operating activities                     | (1,987)        | 232,201                   | (16,234)    |
| Cash flows from investing activities:                                   |                |                           |             |
| Purchase of securities  | (250,458)      | (212,555)                 | (2,046,392) |
| Proceeds from sales of securities                                       | 118,797        | 76,462                    | 970,643     |
| Redemption of securities  | 65,173         | 68,346                    | 532,502     |
| Decrease in money held in trust   | 11             | 12                        | 89          |
| Purchase of tangible fixed assets                                       | (1,009)        | (944)                     | (8,244)     |
| Purchase of intangible fixed assets                                     | (157)          | (403)                     | (1,282)     |
| Proceeds from sales of tangible fixed assets                            | 195            | 1,222                     | 1,593       |
| Net cash provided by (used in) investing activities                     | (67,446)       | (67,859)                  | (551,074)   |
| Cash flows from financing activities:                                   |                |                           |             |
| Payments of cash dividends  | (1,173)        | (1,173)                   | (9,584)     |
| Purchase of treasury stock  | (9)            | (0)                       | (73)        |
| Proceeds from exercise of stock options                                 | _              | 0                         | _           |
| Net cash provided by (used in) financing activities                     | (1,183)        | (1,173)                   | (9,665)     |
| ranslation adjustments of cash and cash equivalents                     | 1              | 2                         | 8           |
| Net increase (decrease) in cash and cash equivalents                    | (70,615)       | 163,170                   | (576,967)   |
| Cash and cash equivalents at beginning of the year                      | 370,725        | 207,554                   | 3,029,046   |
| Cash and cash equivalents at end of the year                            | ¥300,109       | ¥370,725                  | \$2,452,071 |

| Date of Establishment: | March 9, 1882                                  |
|------------------------|--|
| Date of Incorporation: | July 11, 1955                                  |
| Capital:               | ¥16,062 million                                |
| Head Office:           | 7-20, Tojin 2-chome,<br>Saga City, Saga, Japan |
| Number of Employees:   | 1,212  |

| Number of Shareholders:          | 7,827   |
|----------------------------------|---|
| Number of Branches:              | 103 (Saga: 61, Fukuoka: 38,<br>Nagasaki: 3, Tokyo: 1)   |
| Number of Sales<br>Branches:     | 75 (Saga: 45, Fukuoka: 26,<br>Nagasaki: 3, Tokyo: 1)    |
| Number of<br>Out-of-Branch ATMs: | 66<br>(excluding one ATM<br>currently out of operation) |

\* The number of sales branches states the number after the branch-in-branch method integration.

## **Directors and Corporate Auditors**

(as of June 30, 2022)

| Yoshihiro Jinnouchi | Chairman  | Yoichiro Kuchiishi | Director (Deputy General<br>Manager, Business<br>Headquarters, and General<br>Manager, Business |  |
|---------------------|---|--------------------|---|--|
| Hideaki Sakai       | Representative Director and<br>President  |                    | Department)   |  |
|                     |   | Makoto Noguchi     | Director (General Manager,<br>Systems Department,   |  |
| Kazuyuki Tsutsumi   | Senior Managing Director<br>(Representative Director)   |                    | Operations Headquarters)  |  |
|                     |   | Naoto Furutachi    | Outside Director  |  |
| Shinzaburo Nakamura | Managing Director (General<br>Manager, DI Headguarters)   |                    |   |  |
|                     | Manager, Di Freadquarters)  | Kentaro Tomiyoshi  | Outside Director  |  |
| Toru Unoike         | Managing Director (General  |                    |   |  |
|                     | Manager, Business<br>Headquarters)  | Yoshiaki Jono      | Director; Standing Audit and<br>Supervisory Committee   |  |
| Shigeyuki Yamasaki  | Director (General Manager,  |                    | Member  |  |
|                     | Operations Headquarters)  | Syuichi Idera      | Outside Director; Audit and   |  |
| Hiroshi Koso        | Director (General Manager,  |                    | Supervisory Committee<br>Member   |  |
|                     | Saga Minami Block; General<br>Manager, Head Office<br>Business Department; and<br>General Manager,<br>Gofukumachi Branch) | Toshiaki Tanaka    | Outside Director; Audit and<br>Supervisory Committee<br>Member                                  |  |
|                     |   | Takumi Ikeda       | Outside Director; Audit and<br>Supervisory Committee<br>Member                                  |  |

Note: The following are Outside Directors as stipulated in Article 2, Paragraph 15 of the Companies Act: Directors Naoto Furutachi and Kentaro Tomiyoshi; and Directors serving as Audit and Supervisory Committee Members Syuichi Idera, Toshiaki Tanaka, and Takumi Ikeda.