# ANNUAL REPORT 2 0 1 8



- Profile
- A Message from the Management
- Management Policy
- Review of Operations
- Financial Highlights
- Financial Section
- Corporate Data

# Profile

The Bank of Saga is a regional bank with its base of operations in Saga and Fukuoka prefectures in northern Kyushu, the westernmost of Japan's four main islands. The region's advantageous location at Japan's western edge and its proximity to other Asian countries, as well as Fukuoka Prefecture's leadership in the Kyushu economy made it one of Japan's most vital regions.

The Bank of Saga's history dates back over 130 years to the establishment in 1882 of its earliest forerunner, the Imari Bank. The following decades saw a series of mergers with other banks based mainly in Saga Prefecture, a process that eventually led to the establishment of the Bank of Saga in 1955. Today, the Bank handles a significant share of the banking business in Saga Prefecture.

The Bank of Saga's management policy centers on a commitment to "maintaining close relationships with regional customers and ensuring sound management." This policy underlies all the Bank's efforts to promote industrial development and growth throughout the region and to secure affluent lives for its residents by providing high-quality services that assure full customer satisfaction.

As of March 31, 2018, the Bank of Saga's balance of deposits (including negotiable certificates of deposit) amounted to ¥2,243,863 million (US\$21,120 million) on a non-consolidated basis and its total assets amounted to ¥2,418,524 million (US\$22,764 million). A total of 1,472 employees were serving customers in the Bank's network of 103 branch offices.

# A Message from the Management

Management Policy Review of Operations Financial Highlights Financial Section Corporate Data

A Message from the Management

I would like to take this opportunity to express our heartfelt gratitude for your continuous patronage and support for the Bank of Saga.

We are pleased to present you our "Annual Report 2018" that summarizes the Bank's management policies, as well as its business performance for fiscal 2017.

With the aim of establishing the "Bank of Saga brand" in order to remain an indispensable bank for our customers and shareholders, as well as for the region as a whole, the Bank's directors and general employees will join forces in concerted efforts to further enhance our business performance and improve our services.

We hope that we can count on your never-ending patronage and kind support as we pursue these endeavors going forward.

July 2018 Hideaki Sakai, President

# The Bank's Fundamental Thinking

# A Clear Perspective on the Future with a View to Regional Development

# **Management Policy**

In its commitment to maintaining "close relationships with the citizens of its region and sound, stable management," the Bank of Saga provides high-quality financial services and contributes to local community development through its operations as a regional financial institution.

# **Basic Management Principles**

# Contributing to local community development

As a regional bank with its roots deeply embedded in the community, the Bank promotes the development of local industries and dedicates itself to assuring a high standard of living for regional residents and enriching the regional culture.

# Responding to the trust of customers and shareholders

The Bank seeks to enhance its services to assure continued customer satisfaction. It satisfies the expectations of its shareholders as well by pursuing management that responds quickly and accurately to changes in the times.

# Improving employee welfare

The Bank seeks to ensure that every employee enjoys an affluent life by providing an optimal working environment and cultivating a corporate climate that emphasizes respect for others.

# Medium-Term Management Plan

With the environment surrounding financial institutions facing changes of unprecedented scale and intensity, the Bank has formulated a three-year medium-term management plan to reinforce its management base and strengthen its management culture.

# 15th Medium-Term Management Plan

# Shaping the region's future together

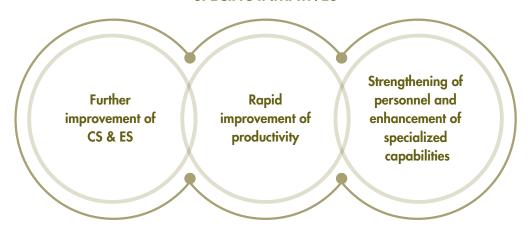
This fiscal year, the Bank launched its 15th Medium-Term Management Plan (April 1, 2016 to March 31, 2019). The management will continue to exert their maximum concerted efforts to make the Bank of Saga an entity that "shapes the region's future together with customers," by constantly coming up with flexible and new ideas, and by building up a Bank-wide readiness to cope with the diverse needs and expectations of customers.

# **BASIC PRINCIPLES**

We are committed to contributing to regional revitalization by helping customers grow their business through services such as assessment of business feasibility, and thus expanding the circle of growth in the whole region.

We are committed to spending more time with customers and providing them high-quality services tailored to their needs both as a lifestyle and business partner.

# **SPECIFIC INITIATIVES**



# **Business Environment and Results of Operations**

## Financial and economic environment

During the 2017 fiscal year, Japanese economy has been gradually recovering as favorable corporate postings spurred an increase in capital investment, a recovery of personal consumption, and certain improvements in employment conditions.

Economic conditions overseas stayed firm on the whole mainly centering on the major nations in Europe and the U.S., although there have been concerns regarding the new trends in the U.S. policies and a slowdown of the Chinese economy.

The economy in the northern Kyushu area, around which the Bank of Saga operations primarily revolve, also improved favorably influenced by the continually good economic conditions in and outside the country, as exports showed firm growth while corporate earnings improved. The area has also benefited from a continuing trend of recovery in personal consumption and improvements of the employment situation.

In the financial industry, under the impact of a negative interest rate policy, interest rates continued at very low levels in the market of loans for both business enterprises and individuals. On the other hand, careful attention needs to be paid to the U.S. and Europe regarding a number of issues including the impact of the trend to reduce relaxation of tight money policy.

# Results of operations for fiscal 2017

Operating under these challenging conditions, the Group's directors and general employees have joined forces in concerted efforts to improve the Bank's business results and optimize its operating efficiency.

These and other efforts produced the following results of operations for the fiscal year under review:

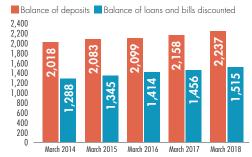
# + Deposits and loans

The total balance of deposits as of March 31, 2018 had grown by 479,500 million from the previous fiscal-end to 42,237,700 million thanks to an increase of personal deposits by 434,200 million and general corporate deposits by 439,700 million. On a regional basis, deposits increased by 457,400 in Saga Prefecture and by 421,300 million in Fukuoka Prefecture.

In the area of loans and bills discounted, although

#### Balance of deposits/ Balance of loans and bills discounted

(Unit: Billion yen)



loans for municipal corporations decreased from the previous fiscal-end by ¥15,700 million, feasibility loans mainly to small and medium-sized enterprises recorded an increase from the previous fiscal-end by ¥72,900 million. On a regional basis, deposits increased by ¥27,900 million in Saga Prefecture and by ¥45,500 million in Fukuoka Prefecture. As a result, loans and bills discounted increased from the previous fiscal-end by ¥58,700 million to ¥1,515,200 million.

In the area of securities, the Bank is striving to implement efficient fund management in response to a perceived risk of future interest-rate fluctuations. Securities declined by ¥134,700 million from the previous fiscalend, to ¥533,000 million.

Furthermore, the capital adequacy ratio (domestic standard) was 8.14%, up 0.46% from the previous fiscal-end. Although there was an increase in the risk assets compared with the previous fiscal-end due to increases in loans to corporations, small- and medium-sized business, and individuals, the Bank also posted an increase in equity capital by \$11,600 million thanks to a number of reasons including accumulation of profits

Nonperforming loans ratio (ratio of receivables for which disclosure is mandatory under the Financial Reconstruction Law) stood at 2.12% on March 31, 2018, down from 2.46% as of March 31, 2017.

### + Profit conditions

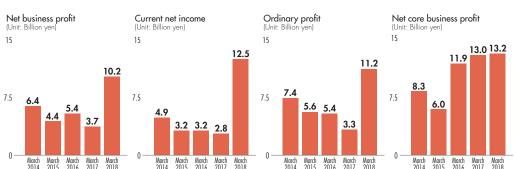
In the area of ordinary income, although the Bank, based on the trends of financial markets, decreased the number

of buy-write transactions (transactions combining profits from derivative financial instruments and losses from sales of national and other bonds), which comprise the profits related to the market transactions involving securities, etc. by ¥8,070 million, income from interest on loans and discounts was ¥18,443 million primarily because the loans and bills discounted showed a satisfactory increase, and, thanks to the fact that there was an increase by ¥100 million as compared with the previous fiscal year for the first time since the term ended March 2008, and also as there was dividend earned income of ¥8.498 million from wholly owned subsidiaries accompanying transformation of several companies into wholly owned subsidiaries as well as some other reasons, ordinary income was ¥43,760 million, up ¥252 million from the previous fiscal year.

In the area of ordinary profit, in addition to the increase factors for ordinary income listed above, the Bank also posted a reversal of allowance for loan losses up ¥286 million from the previous fiscal year, while operating expenses decreased by ¥1,018 million and losses from sales of national and other bonds decreased by ¥6,365 million, ordinary profit was ¥11,278 million, up ¥7,884 million from the previous fiscal year.

Furthermore, in the area of current net income, partly due to the fact that the Bank established a retirement benefit trust by contributing a part of listed shares of the Bank owned to a retirement benefit trust for the purpose of improving the financial conditions of termination benefits funding, thus posting gain on contribution of securities to retirement benefit trust of \$2,224 million as extraordinary profit, current net income was \$12,597 million, up \$9,738 million from the previous fiscal year.

Furthermore, in the area of net interest income, which comprises the largest portion of our profits, there was satisfactory increase in the loans and bills discounted. As a result, income from interest on loans and discounts increased from the previous fiscal year for the first time since the term ended March 2008. This in turn enabled an increase in profit margins between lending and deposits by ¥295 million from the previous fiscal year and a dividend earned income of ¥8,498 million, which was posted accompanying the conversion of several companies into wholly-owned subsidiaries. These and other developments resulted in net interest income of ¥34,035 million, up ¥8,289 million from the previous fiscal year.



#### Net business profit

Net business profit is an indicator of profit particular to banks that shows the results for their basic banking services. It is calculated by subtracting "expenses" and "transferred general provisions for loan losses" from the total of four items: "profit from funds" generated through management and procurement of deposits, loans and bills accounted for and marketable securities; "profit from service transactions, etc." denoting income and expenditures associated with various service charges; "profit from particular transactions" indicating income and expenditures associated with shortlerm trading of government bonds, etc.; and "other operating profit" showing profits and losses from bond trading, foreign currency exchange and other such operations.

#### Net core business profit

Net core business profit comprises net business profit before general provisions for loan losses are transferred after adjusting the results of the final calculation of five bond accounts. It is associated with the Bank's fundamental ability to achieve profitability.

# **Business Environment and Results of Operations**

# **Status of Nonperforming Loans**

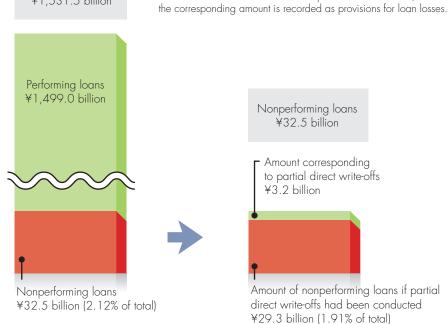
The Bank's ratio of loan assets for which disclosure is mandatory under the Financial Reconstruction Law (nonperforming loans) to total receivables stood at 2.12% on March 31, 2018, down from 2.46% as of March 31, 2017.

The Bank of Saga does not conduct partial direct write-offs. Had it conducted partial direct write-offs, however, the ratio as of March 31, 2018 would have been 1.91% (as compared with 2.20% as of March 31, 2017).

## Status of nonperforming loans as of end March 2018



- \* Nonperforming loans are receivables for which disclosure is mandatory under the Financial Reconstruction Law.
- \* Because the Bank does not conduct partial direct write-offs, the corresponding amount is recorded as provisions for loan losses



## (Status of receivables for which disclosure is mandatory under the Financial Reconstruction Law)

(Units: Billion yen, percentage)

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End March 2017	End March 2018	Change from previous year
36.2	32.5	-3.7
3.9	3.2	-0.7
32.2	29.3	-2.9
1,471.7	1,531.5	59.8
2.46%	2.12%	-0.34% point
2.20%	1.91%	-0.29% point
	36.2 3.9 32.2 1,471.7 2.46%	2017     2018       36.2     32.5       3.9     3.2       32.2     29.3       1,471.7     1,531.5       2.46%     2.12%

Note:Because the Bank does not conduct partial direct write-offs, it records an equivalent amount as a provision for loan losses.

# **Business Environment and Results of Operations**

# Capital adequacy ratio

The capital adequacy ratio (domestic standard) as of the end of March, 2018 increased by 0.46% point compared with the end of the previous fiscal year to 8.14%. This is due to the fact that although loans to corporations as well as small and medium-size loans to individuals increased as compared with the end of the

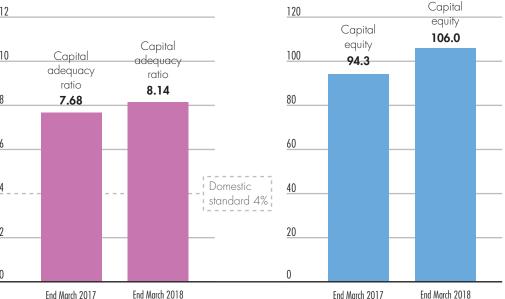
preceding fiscal year resulting in an increase in risk-weighted assets, shareholders' equity increased by ¥11,600 million as a result of an increase in accumulated profits and other reasons.

Capital equity (domestic standard)

(Unit: billion yen)

# Capital adequacy ratio (domestic standard)





# Results of group operations

Compared to the previous consolidated fiscal-end, the results of the Bank's Group operations showed a growth of ¥82,100 million in the total balance of deposits to 42,233,000 million, a rise of 449,700 million in the total balance of loans and bills discounted to ¥1,506,200 million, and a decrease in the securities of ¥142,800 million to ¥526,100 million as of March 31, 2018.

In the area of consolidated operating results, from this consolidated accounting year, the Bank's Group has made an additional acquisition of shares of the Sagin Lease Co., Ltd., which used to be a company accounted for using equity method, the Sagin Computer Service Co., Ltd. and the Sagin Credit Guarantee Co., Ltd., which used to be consolidated subsidiary companies, as well as the Sagin Capital & Consulting Co., Ltd., which used to be an unconsolidated subsidiary accounted for using equity method, making the five companies into fully consolidated subsidiaries of the Bank's Group, which is why the difference between the calculations on a non-consolidated basis and on a consolidated basis is much larger than it was in the previous consolidated accounting year.

Ordinary income on a consolidated basis decreased by ¥4,484 million as compared with the previous consolidated fiscal year to ¥39,622 million, as although there was an increase in net sales by ¥4,359 million mainly due to sales made by subsidiary companies to entities outside the Bank's Group posted in connection with the change of the range of consolidation, the Bank's Group, based on trends of financial markets, etc., decreased the number of buy-write transactions (transactions combining profits from derivative financial instruments and losses from sales of national and other bonds), which comprise the profit related to market transactions involving securities, etc. on a non-consolidated basis by ¥8,070 million.

Ordinary profit on a consolidated basis decreased by ¥586 million as compared with the previous consolidated fiscal year to ¥3,471 million, as although there were negative factors resulting in a decrease of ordinary income on a consolidated basis stated above, operating expenses decreased as compared with the previous consolidated fiscal year to ¥763 million, while losses on sales of national and other bonds decreased, resulting in a decrease in other operating expenses by ¥2.596 million.

Net income attributable to owners of parent increased by ¥3,752 million as compared with the previous consolidated accounting year to ¥6,650 million, mainly due to such reasons as the extraordinary profits posted by Bank's Group from gain on contribution of securities to retirement benefit trust of ¥2,224 million, as well as a gain on bargain purchase of ¥2,778 million peculiar to the figures posted on a consolidated basis, which resulted from companies accounted for using equity method being made into consolidated subsidiaries.

Furthermore, in connection with a transformation of several companies into wholly owned subsidiaries, the main positive factor resulting in an increase of income and profit on a consolidated basis was an increase by ¥4,359 million of sales made by subsidiary companies to entities outside the Bank's Group posted in connection with the change of the range of consolidation, while the main negative factors resulting in a decrease of income and profit on a consolidated basis were a decrease by ¥3.100 million of cost of sales of subsidiaries as well as a decrease of ¥8,498 million from elimination of the dividend earned by the wholly owned subsidiaries, which used to be posted on a non-consolidated basis and is now set off on a consolidated basis as internal transaction. All of the above are the main factors for the difference between the calculations on a non-consolidated basis and on a consolidated basis.

# **Corporate Governance**

# **Fundamental thinking**

The Bank of Saga is striving to achieve sustainable growth, enhance medium- to long-term corporate value, and realize the best possible corporate governance in order to remain an indispensable bank for our customers and shareholders. Based on the following basic concepts, it is implementing measures to achieve good corporate governance and appropriate management systems to sustain it.

- ( I ) Respect the rights of shareholders, and secure impartiality.
- (II) Consider the interests of stakeholders (including local communities, customers, shareholders and employees), and collaborate with them appropriately.
- (III) Disclose properly and secure transparency of corporate information.
- (IV) Endeavor to strengthen the supervisory functions over the Board of Directors through Independent Outside Directors, Independent Outside Auditors, and the Audit & Supervisory Board.
- (V) Hold constructive dialogue with shareholders who possess investment views that correspond with their medium- to long-term benefits.

# **Current corporate governance systems**

The Bank's Board of Directors, which comprises 12 members, determines the Bank's business execution and supervises the performance of the Directors. The Bank elected two external members to the Board of Directors as part of its efforts to strengthen the Board's supervisory function, ensure the fairness of its decision-making and enhance its objectivity.

The Bank has adopted an auditor system, under which a Board of Auditors comprising four members, three of them external auditors, is responsible for auditing the execution of duties by Directors and providing appropriate advice.

In an effort to ensure the effectiveness and soundness of its corporate governance, moreover, the Bank has instituted a system under which its execution of business is audited and supervised from an independent perspective by external directors and external auditors who have no experience of employment by the Bank or any member of its Group.

The Bank's Articles of Incorporation stipulate that the Board of Directors shall comprise up to 14 members and the Board of Auditors up to 4 members.

The Bank of Saga is working to achieve greater depth and breadth in the deliberations of its Board of Directors and other governing bodies and to accelerate the decision-making process to facilitate quick, appropriate responses to the rapid changes occurring in its operating environment as well as to ensure proper execution of operations reflecting these changes.

The Board of Directors meets once a month, in principle, to consider matters prescribed by laws and regulations as well as to make decisions concerning important management issues. The Bank has also taken steps to reinforce the Board's functions by clarifying the responsibilities of the Bank's executive officers and determining the sphere of content of their reports to the Board of Directors.

The Executive Committee, comprising the President, Chairman and managing directors, meets once a week, in principle, to deliberate matters regarding the Bank's regular operations at the request of the Board of Directors as a means of facilitating prompt decision-making. The Management Meeting and the Compliance Committee, moreover, a pair of bodies organized to augment corporate governance through discussions and examinations concerning the implementation status of operations and Bank-wide risk management, hold monthly and bimonthly meetings, respectively, with the President, Chairman, managing directors and external directors concerned in attendance. The Bank's auditors also attend important management meetings, including Executive Committee, Board of Directors' and Compliance Committee meetings, thus reinforcing the Bank's "dynamic auditing function."

Pursuant to the provisions of Article 427, Paragraph 1 of the Company Law, the Bank has entered into agreements with external directors and external auditors, which provide that, in the event that an external director or external auditor causes damage to the Bank due to negligence of his/her duties, the liability of such external director or external auditor shall be limited to the total amount specified in each item of Article 425, Paragraph 1 of the Company Law, only in case he/she has performed his/her duties in good faith and without gross negligence.

# Structures for Compliance with Laws and Regulations and for Risk Management

Today's ongoing diversification and advancement of financial operations are generating increasingly varied and complex risks for the banking business. It is an important issue for bank management to understand and manage these risks properly. The Bank has established the Risk Integration and Compliance Group in its Corporate Management and Coordination Department and the Profit Management Office in its General Planning Department as part of efforts to develop structures for compliance with laws and regulations and an integrated risk management structure for each category of risks.

# Structure for compliance with laws and regulations

The Corporate Management and Coordination
Department acts as a supervisory body with responsibility
for overseeing the Bank's systems for compliance with laws
and regulations, and the Board of Directors has formulated
a set of Basic Compliance Objectives and Compliance
Standards. We have also instituted the Compliance
Committee with the President as chairman, moreover, as
part of efforts to establish a structure that assures
compliance with laws and regulations.

Our efforts to reinforce the law-abiding spirit of our directors and regular employees include such measures as ensuring that they all keep the Compliance Guide covering the Bank's standards for compliance in daily operations on hand as a means of strengthening their commitment to compliance with laws and regulations. In addition, we conducted a reexamination of our evaluation system and, as a specific measure targeting our directors and key employees, introduced a "360 degree evaluation" system in fiscal 2004 under which subordinates evaluate their bosses. We have also introduced evaluation procedures that place greater emphasis on matters concerning compliance with laws and regulations into our personnel and branch performance evaluation systems.

In these and other ways, we are making the most of every opportunity to create a climate of compliance.

# Personal information management

Since the enforcement of the Act on the Protection of Personal Information in April 2005, and of the Act on the Use of Numbers to Identify a Specific Individual in the Administrative Procedure (My Number Act), in October 2015, and in accordance with our Personal Information Protection Declaration (Privacy Policy) and the Basic Policy Regarding the Handling of Specific Personal Information, we have placed the highest priority on earning the trust of customers (business partners, shareholders and regional residents), complying with the two aforementioned acts and related legislation, and protecting customers' personal information.

In addition to making every effort to ensure proper handling of personal information by all our employees, we are introducing a variety of organizational, human and technological security measures to attain these goals. These include clarification of management responsibilities, enforcement of rules, introduction of IC card-based building entry/exit control systems, promotion of paperless documentation, and limitation of the use of recording media.

The Bank is particularly committed to strict management of the collection, use, provision and control of specific personal information, as prescribed separately.

# Steps to reinforce internal auditing

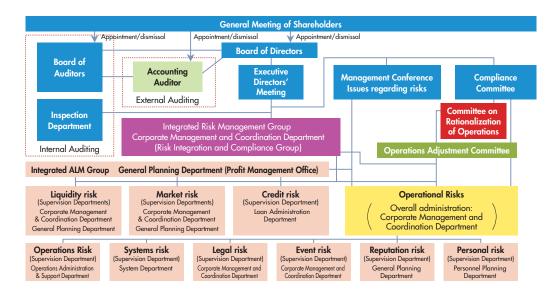
With respect to internal auditing, the Bank has prepared auditing systems in response to revisions of the financial inspections manual and changes in laws and regulations, including the Financial Instruments and Exchange Law. We are reinforcing the auditing of our management systems, including those concerned with customer protection, our compliance systems and our risk management systems. We are placing a greater stress on process checking in our auditing operations, moreover, to acquire a deeper understanding of actual conditions. We are also upgrading our internal auditing mechanisms as part of efforts to establish a more transparent corporate culture.

# **Risk Management**

The Bank has established a Risk Management Policy in accordance with strategic objectives determined by the Board of Directors to ensure appropriate risk management in an environment of increasingly varied and complex risks stemming from the ongoing diversification and advancement of financial operations.

Based on our Risk Management Policy and Risk

Management Regulations, moreover, we have not only attained a grasp of currently existing risks with respect to those indicated in the accompanying risk management structure diagram, but we have also identified risks that may potentially occur. We are introducing measures to protect against these risks, and to respond appropriately in the event of their emergence.



# Integrated risk management

The Bank has classified risks into the four categories of liquidity risk, market risk, credit risk and operational risk and designated one or more risk supervision departments for each with responsibility for conducting appropriate risk management according to the respective risk characteristics.

The Corporate Management and Coordination

Department conducts integrated management of all

these risks. This means that the Department controls risks within managerially permissible parameters by such means as measuring the level of risk through statistical methods and allocating risk capital with regard to market risk, credit risk and operational risk. The status of the integrated risks is reported at the monthly Management Conference, ALM meetings and other forums to realize prompt implementation of any requisite measures.

# **Financial Highlights**

			Thousands of U.S. dollars			
Consolidated		2018	2017	2016	2015	2018
Total Assets	¥	2,421,231	¥ 2,335,305	¥ 2,292,796	¥ 2,304,264	\$ 22,790,204
Deposits (including NCDs)		2,239,186	2,156,291	2,100,229	2,083,432	21,076,681
Loans and Bills Discounted		1,506,293	1,456,516	1,414,305	1,345,089	14,178,215
Securities		526,138	668,978	638,161	680,800	4,952,353
Total Income	¥	44,786	¥ 44,106	¥ 49,017	¥ 42,063	\$ 421,555
Total Expenses		36,705	40,107	42,907	35,393	345,496
Income (Loss) before Income Taxes		8,080	3,999	6,109	6,670	76,058
Net Income (Loss) attributable to owners of parent		6,650	2,898	3,242	3,316	62,602
Cash Dividends		1,170	1,169	1,168	1,168	11,018

U.S. dollar amounts are converted, solely for convenience, at ¥106.24=US\$1, the prevailing rate on March 31, 2018

			Millions of yen			Thousands of U.S. dollars
Non-Consolidated	2018	2017	2016	2015	2014	2018
Total Assets	¥ 2,418,524	¥ 2,334,955	¥ 2,291,624	¥ 2,303,267	¥ 2,222,830	\$ 22,764,728
Deposits (including NCDs)	2,243,863	2,163,545	2,106,381	2,089,382	2,025,307	21,120,699
Loans and Bills Discounted	1,515,294	1,456,516	1,414,305	1,345,089	1,288,715	14,262,938
Securities	533,054	667,850	636,537	679,080	634,219	5,017,459
Total Income	¥ 46,145	¥ 43,508	¥ 48,320	¥ 41,023	¥ 42,092	\$ 434,347
Total Expenses	32,746	40,171	42,924	35,390	34,804	308,232
Income (Loss) before Income Taxes	13,398	3,336	5,396	5,632	7,288	126,115
Net Income (Loss)	12,597	2,859	3,218	3,266	4,954	118,572
Cash Dividends	1,170	1,169	1,168	1,168	1,168	11,018
			Yen			U.S. dollars
Net Income (Loss) per Share	¥ 753.48	¥ 171.21	¥ 19.28	¥ 19.57	¥ 29.68	\$ 7.092
Cash Dividends per Share	38.5	7	7	7	7	0.362

U.S. dollar amounts are converted, solely for convenience, at ¥106.24=US\$1, the prevailing rate on March 31, 2018

# **Consolidated Balance Sheets**

The Bank of Saga Ltd. and its consolidated subsidiaries March 31, 2018 and 2017

The Bank of Saga Ba. and its consolidated substitutines					_		
March 31, 2018 and 2017		Million	s of ve	en (Note 2)	Thousands of U.S. dollars (Note 2)		
		2018	0 0. 70	2017	0.0.	2018	
Assets							
Cash and Due from Banks	¥	322,825	¥	169,874	\$	3,038,648	
Monetary Claims Bought		3,568		3,534		33,584	
Money Held in Trust		398		398		3,753	
Securities (Note 8)		526,138		668,978		4,952,353	
Loans and Bills Discounted (Note 4,5)		1,506,293		1,456,516		14,178,215	
Lease Receivables and Investment Assets		13,440		_		126,507	
Foreign Exchanges (Note 9)		3,880		2,990		36,526	
Other Assets(Note 10)		15,529		6,956		146,169	
Tangible Fixed Assets (Note 6)		27,270		24,952		256,691	
Intangible Fixed Assets		1,710		2,081		16,100	
Deferred Tax Assets		683		797		6,432	
Customers' Liabilities for Acceptances and Guarantees		12,499		12,401		117,654	
Allowance for Possible Loan Losses		(12,976)		(14,177)		(122,139)	
Allowance for Investment Loss		(31)		_		(294)	
Total Assets	¥	2,421,231	¥	2,335,305	\$	22,790,204	
Liabilities							
Deposits (Note 11)	¥	2,239,186	¥	2,156,291	\$	21,076,681	
Call Money and Bills Sold	т	2,237,100	'	5,048	Ψ	21,070,001	
Payables under Securities Lending Transactions		10,563		2,144		99,430	
Borrowed Money (Note 12)		9,543		2,775		89,825	
Foreign Exchanges (Note 9)		43		59		410	
Other Liabilities (Note 13)		9,866		20,379		92,865	
Provision for Bonuses		675		686		6,362	
Net Defined Benefit Liability		3,444		8,053		32,423	
Reserve for Directors' Retirement Benefits		21		12		205	
Reserve for Reimbursement of Deposits		332		328		3,131	
Deferred Tax Liabilities		4,465		2,389		42,035	
Deferred Tax Liabilities for Land Revaluation (Note 6)		4,403		4,047		37,779	
		12,499		12,401		117,654	
Acceptances and Guarantees  Total Liabiilities		2,294,657		2,214,617		21,598,806	
iolal tiabililles		2,274,037		2,214,017		21,370,000	
Net Assets							
Common Stock (Note 7)		16,062		16,062		151,187	
Capital Surplus		13,327		11,375		125,442	
Retained Earnings		67,687		62,195		637,114	
Treasury Stock		(1,130)		(1,191)		(10,644)	
Total Shareholders' Equity		95,945		88,441		903,100	
Valuation difference on available-for-sale securities		23,201		20,554		218,390	
Revaluation Reserve for Land (Note 6)		8,232		8,307		77,493	
Remeasurements of Defined Benefit Plans		(1,005)		(1,522)		(9,462)	
Total Valuation and Translation Adjustments		30,429		27,339		286,422	
Subscription Rights to Share		199		201		1,876	
Non-controlling interests				4,705		_	
Total Net Assets		126,574		120,687		1,191,398	
Total Liabilities and Net Assets	¥	2,421,231	¥	2,335,305	\$	22,790,204	

The accompanying notes are an integral part of these financial statements.

# **Consolidated Statements of Income**

The Bank of Saga Ltd. and its consolidated subsidiaries Years ended March 31, 2018 and 2017

Years ended March 31, 2018 and 2017		Million	s of vor	(Note 2)		Thousands of J.S. dollars (Note 2)	
		2018	is or yer	2017	2018		
Income							
Interest Income:							
Loans and Discounts	¥	18,431	¥	18,343	\$	173,486	
Securities		7,413		7,941		69,776	
Others		195		228		1,836	
Fees and Commissions		6,389		6,543		60,146	
Other Operating Income (Note 14)		5,490		9,893		51,678	
Other Income (Note 15)		6,866		1,155		64,631	
Total Income		44,786		44,106		421,555	
Expenses							
Interest Expenses:							
Deposits		429		623		4,042	
Borrowings and Call Money		58		124		555	
Others		26		7		248	
Fees and Commissions Payments		3,396		3,271		31,968	
Other Operating Expenses (Note 16)		8,516		11,112		80,166	
General and Administrative Expenses (Note 17)		23,404		24,167		220,296	
Other Expenses		873		800		8,219	
Total Expenses		36,705		40,107		345,496	
Income (Loss) before Income Taxes		8,080		3,999		76,058	
Income Taxes:							
Current		719		769		6,776	
Deferred		462		(74)		4,351	
Net Income (Loss) Attributable to Non-controlling interests		247		407		2,327	
Net Income (Loss) Attributable to Owners of Parent	¥	6,650	¥	2,898	\$	62,602	
Per Share of Common Stock:		Y	en en		U	.S. dollars	
Basic Net Income (Loss)	¥	397.98	¥	173.55	\$	3.746	

The accompanying notes are an integral part of these financial statements.

# **Consolidated Statements of Comprehensive Income**

The Bank of Saga Ltd. and its consolidated subsidiaries March 31, 2018 and 2017

March 31, 2018 and 2017		Million	s of ver	(Note 2)	ousands of dollars (Note 2)
		2018	, , ,	2017	2018
Net Income	¥	6,898	¥	3,305	\$ 64,930
Other comprehensive income		3,164		(914)	29,785
Valuation difference on available-for-sale securities		2,647		(1,324)	24,919
Defined benefit plans		517		410	4,866
Share of other comprehensive income of entities accounted for using equity method		(O)		0	(O)
Comprehensive Income		10,062		2,391	94,715
(Breakdown)					
Comprehensive Income Attributable to Owners of the Parent		9,815		1,983	92,388
Comprehensive Income Attributable to Non-controlling interests		247		407	2,327

The accompanying notes are an integral part of these financial statements.

# **Consolidated Statement of Changes in Equity**

The Bank of Saga Ltd. and its consolidated subsidiaries Years ended March 31, 2018

		Mill	lions of yen (Note	2)			
	Shareholders' equity						
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total		
Balances at March 31,2017	¥ 16,062	¥ 11,375	¥ 62,195	(¥1,191)	¥ 88,441		
Changes during the fiscal year							
Dividends from surplus			(1,169)		(1,169)		
Net income (loss) attributable to owners of parent			6,650		6,650		
Purchase of treasury stock				(5)	(5)		
Disposal of treasury stock		(3)	(10)	152	138		
Change of scope of consolidation			(53)	(86)	(140)		
Change in ownership interest of parent due							
to transactions with non-controlling interests		1,955			1,955		
Reversal of revaluation reserve for land			74		74		
Net Changes other than shareholders' equity (net)							
Total changes during the fiscal year	_	1,951	5,491	60	7,503		
Balance as of March 31,2018	16,062	13,327	67,687	(1,130)	95,945		

	Thousands of U.S. dollars (Note 2) Shareholders' equity							
	Common stock	Capital surplus	Retained earnings	Treasury stock	Total			
Balances at March 31,2017	\$ 151,187	\$ 107,070	\$ 585,427	(\$11,214)	\$ 832,470			
Changes during the fiscal year								
Dividends from surplus			(11,012)		(11,012)			
Net income (loss) attributable to owners of parent			62,602		62,602			
Purchase of treasury stock				(51)	(51)			
Disposal of treasury stock		(32)	(98)	1,437	1,305			
Change of scope of consolidation			(504)	(816)	(1,321)			
Change in ownership interest of parent due								
to transactions with non-controlling interests		18,404			18,404			
Reversal of revaluation reserve for land			700		700			
Net Changes other than shareholders' equity (net)								
Total changes during the fiscal year	_	18,372	51,687	569	70,629			
Balance as of March 31,2018	151,187	125,442	637,114	(10,644)	903,100			

			Millio	ons of yen (Note	2)		
		/aluation and tra	nslation adjustments				
	Valuation difference on available -for-sale securities	Revaluation reserve for land	Remeasurements of Defined Benefit Plans	Total	Subscription rights to share	Non-controlling interests	Total net assets
Balances at March 31,2017	¥ 20,554	¥ 8,307	(¥1,522)	¥ 27,339	¥ 201	¥ 4,705	¥ 120,687
Changes during the fiscal year							
Dividends from surplus							(1,169)
Net income (loss) attributable to owners of parent							6,650
Purchase of treasury stock							(5)
Disposal of treasury stock							138
Change of scope of consolidation							(140)
Change in ownership interest of parent due							
to transactions with non-controlling interests							1,955
Reversal of revaluation reserve for land							74
Net Changes other than shareholders' equity (net)	2,647	(74)	517	3,089	(1)	(4,705)	(1,617)
Total changes during the fiscal year	2,647	(74)	517	3,089	(1)	(4,705)	5,886
Balance as of March 31,2018	23,201	8,232	(1,005)	30,429	199	_	126,574

			Thousand	ls of U.S. dollars	(Note 2)					
	\	/aluation and trai	nslation adjustments							
	Valuation difference on available -for-sale securities	Revaluation reserve for land	Remeasurements of Defined Benefit Plans	Total	Subscription rights to Non-controlling share interests		Total net assets			
Balances at March 31,2017	\$ 193,471	\$ 78,194	(\$14,328)	\$ 257,337	\$ 1,894	\$ 44,289	\$1,135,992			
Changes during the fiscal year										
Dividends from surplus							(11,012)			
Net income (loss) attributable to owners of parent							62,602			
Purchase of treasury stock							(51)			
Disposal of treasury stock							1,305			
Change of scope of consolidation							(1,321)			
Change in ownership interest of parent due										
to transactions with non-controlling interests	i						18,404			
Reversal of revaluation reserve for land							700			
Net Changes other than shareholders' equity (net)	24,918	(700)	4,866	29,084	(18)	(44,289)	(15,222)			
Total changes during the fiscal year	24,918	(700)	4,866	29,084	(18)	(44,289)	55,406			
Balance as of March 31,2018	218,390	77,493	(9,462)	286,422	1,876	_	1,191,398			

# **Consolidated Statements of Cash Flows**

The Bank of Saga Ltd. and its consolidated subsidiaries Years ended March 31, 2018 and 2017

Years ended March 31, 2018 and 2017		Million	s of vo	Thousands of U.S. dollars (Note 2		
		2018	s or yer	n (Note 2) 2017	0.3. 0	2018
Cash Flows from Operating Activities:		2010		2017		2010
Income (Loss) before Income Taxes	¥	8,080	¥	3,999	\$	76,058
Depreciation		1,448		1,531		13,633
Impairment Losses		193		6		1,825
Gain on bargain purchase		(2,778)		_		(26,156)
(Income) Loss on securities contribution to employees' retirement benefits trust		(2,224)		_		(20,938)
(Income) Loss on step acquisitions		288		_		2,716
Income on Equity Method		(3)		(9)		(34)
(Decrease) Increase in Reserve for Possible Loan Losses		(1,322)		(719)		(12,452)
(Decrease) Increase in Accrued Bonuses		(22)		4		(209)
(Decrease) Increase in Net Defined Benefit Liability		(347)		20		(3,269)
(Decrease) Reserve for directors retirement benefits		1		1		17
(Decrease) Increase in Reserve for Reimbursement of Deposits		4		46		42
Interest and Dividend Income		(26,039)		(26,514)		(245,099)
Interest Expenses		514		755		4,845
(Income) Loss on Securities Transaction		2,831		9,156		26,650
(Income) Loss on Money Trust		(5)		1		(49)
Net exchange (gain) loss		0		0		3
(Income) Loss on Disposal of Properties		8		16		81
Net (Increase) Decrease in Loans and Bills Discounted		(54,887)		(42,211)		(516,641)
Net Increase (Decrease) in Deposits		82,329		57,112		774,936
Net Increase (Decrease) in Negotiable Certificates of Deposits		782		(1,049)		7,361
Net Increase (Decrease) in Borrowed Money		(634)		(95)		(5,971)
Net (Increase) Decrease in Due from Banks (other than The Bank of Japan)		227		321		2,137
Net (Increase) Decrease in Call Loans		(32)		(112)		(307)
Net Increase (Decrease) in Call Money		(5,048)		(1,712)		(47,520)
Net Increase (Decrease) in Payables under Securities Lending Transactions		8,419		2,144		79,246
Net (Increase) Decrease in Foreign Exchange Assets		(890)		208		(8,382)
Net Increase (Decrease) in Foreign Exchange Liabilities		(15)		(85)		(147)
Net (Increase) Decrease in lease receivables and investment assets		(444)		_		(4,181)
Revenues from Fund Operations		26,663		27,562		250,971
Expenditures on Fund Procurement		(822)		(849)		(7,744)
Others		(11,878)		207		(111,810)
Sub-total		24,393		29,738		229,611
Payment of Income Taxes		(2,802)		(2,184)		(26,375)
Refund of Income Taxes		831		2		7,824
Net Cash Provided by (Used in) Operating Activities		22,423		27,555		211,060

	Million	s of yen (Note 2)	Thousands of U.S. dollars (Note 2)		
	2018	2017	2018		
Cash Flows from Investing Activities:					
Purchase of Securities	(116,967)	(609,016)	(1,100,972)		
Sales of Securities	166,692	516,433	1,569,017		
Redemption of Securities	91,764	69,651	863,751		
Decrease in Money Held in Trust	5	_	47		
Purchases of Tangible fixed Assets	(3,174)	(1,053)	(29,882)		
Purchases of Intangible Fixed Assets	(229)	(177)	(2,161)		
Proceeds from Sales of Tangible Fixed Assets	53	32	500		
Purchase of shares of subsidiaries resulting in change in scope of consolidation	(3,424)	_	(32,233)		
Net Cash Provided by (Used in) Investing Activities	134,719	(24,129)	1,268,067		
Cash Flows from Financing Activities:					
Repayment of Subordinated Loans	_	(12,500)	_		
Payment of Cash Dividends	(1,170)	(1,167)	(11,016)		
Dividends paid to non-controlling interests	(5)	(5)	(53)		
Purchases of Treasury Stock	(5)	(2)	(51)		
Proceeds from sales of Treasury Stock	87	_	823		
Proceeds from exercise of stock options	0	0	2		
Payments from changes in ownership interests in subsidiaries that do not					
result in change in scope of consolidation	(3,173)	_	(29,867)		
Net Cash Used in Financing Activities	(4,266)	(13,676)	(40,163)		
Translation Adjustment of Cash and Cash Equivalents	(O)	(O)	(3)		
Net Increase (Decrease) in Cash and Cash Equivalents	152,875	(10,250)	1,438,961		
Cash and Cash Equivalents at Beginning of the Year	169,387	1 <i>7</i> 9,638	1,594,384		
Cash and Cash Equivalents at End of the Year (Note 18)	322,262	¥ 169,387	\$ 3,033,346		

The accompanying notes are an integral part of these financial statements.

## **Notes to Consolidated Financial Statements**

The Bank of Saga Ltd. (the "Bank") and its consolidated subsidiaries

# The Scope of Consolidated Financial Reporting and Application of The Equity Method

The Scope of Consolidated Financial Reporting

- ·SAGIN LEASE CO..LTD.
- ·SAGIN CREDIT GUARANTEE CO..LTD.
- ·SAGIN COMPUTER SERVICE CO..LTD.
- ·SAGIN CAPITAL AND CONSUL CO..LTD.
- ·SAGIN BUSINESS SERVICE CO..LTD.

(Important changes in range of consolidation)
In this consolidated accounting year, the Bank's
Group has made an additional acquisition of shares
of the Sagin Capital & Consulting Co., Ltd., which
was an unconsolidated subsidiary accounted for
using equity method, and the Sagin Lease Co., Ltd.,
an affiliated company which was a company
accounted for using equity method in the previous
fiscal year, making the two companies into wholly
owned subsidiaries of the Bank's Group, which is
why the two companies are included in the range of
consolidation

# 2. Japanese Yen and U.S. Dollar Amounts

Yen amounts of less than ¥1 million have been disregarded. Accordingly, the sum of each account may in fact not be equal to the combined sum of the individual items. All U.S. dollar amounts included herein are presented solely for the convenience of readers, and are nothing more than arithmetical computations.

They are converted at the rate of \$106.24=US\$1, the prevailing rate on the Tokyo foreign exchange market on March 30, 2018.

## 3. Significant Accounting Policies

(a) Financial Instruments

The Bank and its consolidated subsidiaries apply the Accounting Standards for Financial Instruments to valuation of trading account securities, securities and

derivative transactions, and hedge accounting.

(b) Transactions for Trading Purposes

Transactions for "Trading Purposes" (purposes of seeking to capture gains arising from short-term changes in interest rates, currency exchange rates or market prices of securities and other market-related indices or from arbitrage between markets) are valued at market or fair value as of the balance sheet dates, and included in "Trading Assets" on a tradedate basis. Profits and losses on trading transactions are included in other operating income or expenses.

#### (c) Securities

- In conformity with the Accounting Standards for Financial Instruments, securities are stated as follows:
  - Held-to-maturity debt securities are stated at amortized cost using the straight-line method, cost being determined by the moving-average method.
  - "Securities Available for Sale" defined by the standards are stated at fair market value when having market price and are stated at movingaverage cost or amortized cost when having no market price. Unrealized valuation gains or losses on securities available for sale, net of applicable income taxes, are stated as a separate item in the consolidated balance sheets. Cost of the securities sold, in principle, is computed by the moving-average method.
- ii. In accordance with the Uniform Rules for Bank Accounting, securities included in "Money Held in Trust," which are designated for investments in securities and separately managed from other beneficiaries are valued by the same method as in (i.) above.

#### (d) Derivatives

Under the Accounting Standards for Financial Instruments, derivative transactions except for trading purposes transactions are stated at fair value.

Derivative transactions are executed and managed under the internal check system of the Bank in accordance with the established policies.

#### (e) Depreciation

Depreciation of premises and equipment of the Bank is calculated using the declining-balance method except for the buildings acquired after April 1, 1998 and accompanying facilities and structures acquired after April 1, 2016, which are depreciated using the straight-line method. Main useful lives of premises and equipment are as follows:

Buildings 3 to 60 years Equipment 2 to 20 years

Premises and equipment held by the consolidated subsidiaries are depreciated over the useful lives of the respective assets principally using the declining balance method.

Software for internal use held by the Bank is amortized over the useful lives of 5 years using the straight-line method. Software for internal use held by the consolidated subsidiaries is amortized over the useful lives of 5 years.

#### (f) Foreign Currency Translation

The financial statements of the Bank and its consolidated subsidiaries are maintained in or translated into Japanese yen. Foreign currency assets and liabilities are translated into yen at the prevailing rates on the Tokyo foreign exchange market as of the uncollectible based on individual fair value assessment of collateral.

#### (g) Reserve for Possible Loan Losses

The Bank makes provision for possible loan losses in accordance with predetermined standards for write-offs and reserves. In line with the Guidelines for Governance on Asset Self-Assessment of Financial Institutions and Audits on Write-Offs and Reserves for Possible Loan Losses (JICPA Bank Auditing Special Committee Report No.4), the Bank has implemented a self-assessment rule for the credit quality of assets subject to disclosure under the Financial Reconstruction Law, and has classified them into four risk categories: bankrupted, doubtful, substandard and normal.

The Bank provides a non-specific reserve for assets classified under "substandard" or "normal," based on historical default rates. For assets classified under "doubtful," the Bank provides a specific reserve in an amount deemed necessary after deduction of the estimated recoverable portion through disposition of collateral or implementation of guarantees. For assets classified under "bankrupted," the Bank provides a specific reserve in an amount equivalent to the remaining portion of the assets after deduction of the estimated recoverable amounts through disposition of collateral or implementation of guarantees.

The consolidated subsidiaries provide a nonspecific reserve in an amount deemed necessary based on historical default rates and a specific reserve for loans to potentially bankrupt borrowers and other specific loans in the amount deemed uncollectible based on individual fair value assessment of collateral

#### (h) Provision for Bonuses

The provision for bonuses is provided for payment of bonuses to employees, in the amount of estimated bonuses, which are attributable to the current fiscal (i) Reserve for Directors' Retirement Benefits
The reserve for directors' retirement benefits is
provided for payment of retirement benefits to
directors, corporate auditors and other executive
officers, in the amount deemed accrued at the fiscal
vegrend.

(j) Reserve for reimbursement of deposits
The Bank provides a reserve for withdrawals of
dormant deposits on which it has previously
recognized a profit. The Bank recognizes an amount
that it estimates will be withdrawn in the future based
on its past experience with such withdrawals.

# (k) Methods for Accounting Treatment of Retirement Benefits Payments

A method of attributing projected retirement benefits from a fixed amount standard due by the current fiscal year-end is applied for calculating the retirement benefit obligations. In addition, the amortization methods for prior service costs and actuarial gain (loss) are as follows:

Prior service costs is amortized using the straight-line method over a specified period (5 years) within the employees' average remaining service period at incurrence.

Actuarial gain (loss) is amortized using the straight-line method over a specified period (5 years) within the employee's average remaining service period commencing from the next fiscal year of incurrence.

Our consolidated subsidiaries adopted a simplified method in calculating liabilities for retirement benefits and retirement benefit expenses by assuming the pension benefit obligation of the subsidiaries to be equal to the amount payable for

voluntary retirement of all employees at fiscal year-end.

(I) Calculation standards for income and expenses Calculation standards for income from financial lease transactions

For financial lease transactions, the Bank's Group calculates the sales amount and the cost of sales at the time of receiving the lease fee (or at the time when such fee should have been received).

(m) Methods of Significant Hedge Accounting i.Hedging Against Interest Rate Risk

The Bank of Saga applies deferred hedge accounting pursuant to the "Treatment for Accounting and Auditing of Application of Accounting Standard for Financial Instruments in Banking Industry" (issued by JICPA Industry Audit Committee Report No. 24) to manage interest rate risk arising from interest-earning assets and interest-bearing liabilities. As for the hedges to offset market fluctuation, the Bank of Saga assesses the effectiveness of such hedges by classifying the hedged items (such as loans) and the hedging instruments (such as interest rate swaps) by their respective maturity

ii. Hedging Against Exchange Fluctuation Risk
The Bank of Saga applies deferred hedge
accounting pursuant to the "Treatment for
Accounting and Auditing of Application of
Accounting Standard for Financial Instruments in
Banking Industry" (issued by JICPA Industry Audit
Committee Report No. 25) to manage exchange
fluctuation risk arising from lending or borrowing
funds in different currencies. The Bank of Saga
assesses the effectiveness of currency swap and
foreign exchange swap transactions (the
hedging instruments) executed for the purpose of

offsetting the risk of changes in currency exchange rates by verifying that there are foreign-currency monetary claims and debts (the hedged items) corresponding to the foreigncurrency positions.

(n) Accounting Treatment of Consumption Tax

National and local consumption taxes of the Bank of
Saga and its consolidated subsidiaries are
accounted for using the tax-excluded method.

#### 4. Loans and Bills Discounted

		Millions of yen			
		2018		2017	
Bills Discounted	¥	8,870	¥	8,021	
Loans on Notes		78,002		73,007	
Loans on Deeds	1,	,236,337	1	,209,214	
Overdrafts		183,082		166,273	
Total	¥1,	,506,293	¥ 1	,456,516	

#### 5. Non-Performing Loans

	Millions of yen		
	2018	2017	
¥	1,662 ¥	1,847	
	23,793	27,117	
	6,920	6,112	
¥	32,376 ¥	35,077	
	•	2018 ¥ 1,662 ¥ 23,793 6,920	

#### 6. Revaluation Reserve for Land

In accordance with the Law concerning the Revaluation of Land, the Bank revalued land held for its operations on March 31, 1998. Net unrealized gain was stated in net assets, net of applicable income taxes, as "Land Revaluation Reserve, Net of Tax," amounting to \$8,487 million as of March 31, 2018.

#### 7. Common Stock

As of March 31, 2018, Common Stock of the Bank consisted of 17,135 thousand shares issued. The authorized number of shares was 49,914 thousand.

#### 8. Securities

		Millions	ot yen
		2018	2017
Government Bonds	¥	35,293 ¥	72,087
Municipal Bonds		201,404	249,582
Short-term Corporate			
Bonds		_	_
Corporate Bonds			
and Debentures		114,727	121,414
Stocks		47,193	45,104
Other Securities		127,518	180,789
Total	¥	526,138 ¥	668,978

# 9. Foreign Exchange (Assets and Liabilities)

	Millions of yen		
		2018	2017
(Assets)			
Due from Foreign			
Correspondents	¥	3,596 ¥	2,741
Foreign Bills of			
Exchange Bought		62	32
Foreign Bills of			
Exchange Receivab	le	221	216
Total	¥	3,880 ¥	2,990

	Millions of yen			
		2018	2017	
(Liabilities)				
Foreign Exchange				
Bills Sold	¥	27 ¥	14	
Foreign Bills Payable		16	44	
Total	¥	43 ¥	59	

#### 10. Other Assets

		Millions of yen		
		2018	2017	
Prepaid Expenses	¥	67 ¥	53	
Accrued Income		3,951	2,426	
Derivative Assets		1,770	1,560	
Initial Margins of				
Futures Markets		900	_	
Others		8,839	2,916	
Total	¥	15,529 ¥	6,956	

#### 11. Deposits

	Millio	ns of yen
	2018	2017
Current Deposits	¥ 116,173	¥ 100,824
Ordinary Deposits	1,304,265	1,225,536
Savings Deposits	3,999	4,081
Deposits at Notice	4,466	4,595
Time Deposits	784,507	<i>7</i> 96,971
Other Deposits	19,649	18,941
Negotiable Certificate	es	
of Deposit	6,124	5,342
Total	¥ 2,239,186	¥ 2,156,291

# 12. Borrowed Money

Borrowed money consisted of loans from other banks, including a subordinated loan in the amount of ¥9,543 million as of March 31, 2018.

#### 13. Other Liabilities

Millions of yen		
2018	2017	
497	¥ 239	
663	919	
2,299	2,433	
961	1,824	
5,444	14,961	
9,866	¥ 20,379	
	2018 497 663 2,299 961 5,444	

#### 14. Other Operating Income

	Millions of yen		
	2018	2017	
Gain on Trading Purpose			
Transactions ¥	17 ¥	41	
Gain on Sales of Bonds	1,698	1,722	
Others	3,774	8,129	
Total ¥	5,490 ¥	9,893	

## 15. Other Income

	Millions of yen			
	2018			2017
Gain on Sales of Stocks	s and			
Other Securities	¥	153	¥	103
Gain on Money Held in	n Trust	5		_
Reversal of Allowance				
for loan Losses		488		195
Gain on Bargain purch	ase	2,778		_
Gain on Contribution of Secu	rities			
to Retirement Benefit Trust		2,224		_
Others		1,215		855
Total	¥	6,866	¥	1,155

# 16. Other Operating Expenses

		Millions of yen		
		2018		2017
Losses on Foreign Exchange				
Transactions	¥	386	¥	100
Losses on Sales				
of Bonds		4,603		10,968
Losses on Redemption				
of Bonds		_		_
Losses on Devaluation				
of Bonds		80		43
Others		3,446		_
Total	¥	8,516	¥	11,112

# 17. Other Expenses

	Millions of yen			
	2018			2017
Provision for Reserve for	Possible			
Written-off Loans	¥	_	¥	0
Losses on Sales of Stock	.s			
and Other Securities		4		9
Losses on Devaluation o	f Stocks			
and Other Securities		_		0
Loss from Management				
of Money Trust		_		1
Others		868		788
Total	¥	873	¥	800

#### 18. Statement of Cash Flow's

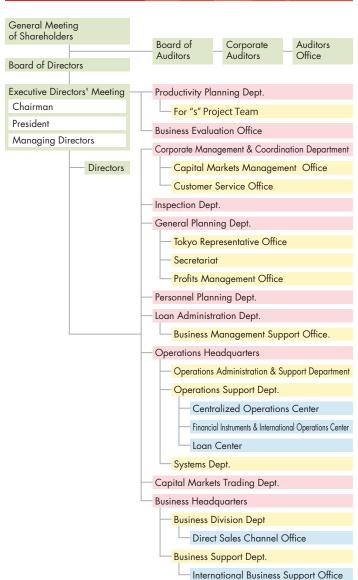
The balances of cash and due from banks on the balance sheet as of March 31, 2018 and 2017 were reconciled with cash and cash equivalents at end of year on the statements of cash flows as follows:

	Millions of yen	
	2018	2017
Cash and Due from Banks	¥ 322,825	¥ 169,874
Deposits with Banks		
(other than The Bank of Japan)	(563)	(486)
Cash and Cash Equivalents	5	
at End of Year	¥ 322,262	¥ 169,387

## 19. Subsequent Event

The following distribution of retained earnings for the year ended March 31, 2018 was resolved at the General Meeting of the Shareholders held on June 28, 2018.

# **Organization**



# **Directors and Corporate Auditors**

Chairman

Yoshihiro Jinnouchi

President

Hideaki Sakai

Managing Directors

Sunao Imaizumi Akira Tashiro

Kingo Tominaga

Kazuyuki Tsutsumi

**Directors** 

Tomio Nihei Hirongo Furukawa

Shinzaburo Nakamura

Toru Unoike Tsutomu Kimura

#### Corporate Auditors

Kenji Tsuruda (Standing Auditor) Akinobu Onizaki Syuichi Idera

Toshiaki Tanaka

Naoto Furutachi

# **Corporate Data**

#### **Bank Data**

Capital

Head Office 7-20, Tojin 2-chome, Saga City, Saga 840-0813, Japan

Telephone: (0952) 24-5111

Operations Support Dept. 3-35, Ohtakarakita-machi, Saga City, Saga 840-0802, Japan

Telephone: (0952) 25-4571

Date of Incorporation

July 1955 ¥16 billion

Number of Offices Number of Employees

103 1.472

# Network

Saga Prefecture 61 branches

Nagasaki Prefecture

3 branches

Eukuoka Prefecture 38 branches Tokyo Branch -Head Office Business Department Operations Support Department